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27 February 1987

MEMORANDUM FOR: Director of Information Technology, DA

FROM:

[REDACTED]
Chief, Information Management Staff, DO

SUBJECT:

DO Requirements for Extension/Renewal of
Contract With Wang Laboratories [REDACTED]

1. This memorandum highlights the need for the continuance, without interruption, of a contract to purchase Wang equipment to meet the needs of several ongoing efforts within the Directorate of Operations. I urgently request your support in this effort prior to the Wang contract expiration in September 1987. [REDACTED]

2. I have been made aware of recent discussions about a possible requirement to recompute the Wang contract. With the budget reductions that we are all facing, it is imperative that the current favorable pricing continue, and equally important that we not be confronted with a very costly and untimely transition to another vendor. It is my understanding that Wang has made a proposal for continuation. The Information Management Staff will be happy to assist you in justifying such an action. Our requirements are described in the following paragraphs. [REDACTED]

3. The Field Systems Group is in the midst of a program (CRAFT) to automate our field offices worldwide. This project is scheduled for completion in 1992 or 1993. Over [REDACTED] [REDACTED] are currently equipped, with plans for an additional [REDACTED] FSG has in excess of 3000 pieces of Wang equipment in use with a very heavy investment in a repair program to support them in a way that meets our security requirements. Over three years and a million dollars have been invested in unique software for the Wang Alliance systems to provide tailored support to our field offices, and there are ongoing efforts for additional capabilities. One of the major efforts is a total office concept that is much like SAFE and [REDACTED]

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AIM. A second is a large, complex database package to assist with the voluminous name trace requirements that confront our field offices. We are also in the second and final year of developing a disk subsystem with hardware encryption capability for the Wang Alliance system. With these, and other considerations such as worldwide training efforts and support structures that are expensive to establish and have long development cycles, the DO simply cannot accommodate a switch to a different vendor at this time. []

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4. Within Headquarters, IMS Systems Group is pursuing a very aggressive and expanding automation program in the DO. We have [] Wang workstations in use now and have plans for more. Our current projections show that even with the availability of a new PC workstation and advances in local area networks we will not eliminate a major holding of the Wang equipment. We are working with your staff and others to enhance the functionality of our Wang investment by facilitating mainframe connectivity. In the meantime, we are being deluged by numerous, high-priority requirements to provide word processing services to such critical activities as the Counterterrorism Center, the [] and [] We feel that a continued contractual relationship with Wang is a must. []

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5. I appreciate your timely support. If you have any further questions or concerns they can be addressed to either []

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